



FEATURES AT A GLANCE

- Facilitated Design and Planning Sessions
- Detailed Deployment Planning
- Expert Deployment Teams
- Confidence-Building Knowledge Transfer
- Transition Support Services

PRODUCT OVERVIEW

Does Your IT Environment Have Pockets of Underutilized Assets?

Virtualization is the hot new technology that all your peers are talking about. Your CEO wants to know if you've deployed it yet. Your CFO wants to know what the true cost savings are and to see your anticipated ROI metrics. Pressure? You bet.

We can help. Verari's VMware Virtual Infrastructure service can streamline and simplify the process, which accelerates your return on investment. Control growth and costs in your IT environment while introducing virtualization technology at a pace that is acceptable to your organization and your budget. Benefit from an efficient server environment that reduces the cost of implementing a disaster recovery plan, speeds consolidation, provides high availability and ensures rapid recovery in the event of a failure.

Simplify the Process. Streamline the Plan. Accelerate ROI.

Verari's service is a four-stage framework consisting of design, planning, implementation and transition. The process, which typically requires only three to five weeks for the design and planning stages, allows you to realize a significant, quantifiable ROI in a short amount of time. The numerous benefits of our services include:

- Facilitated design and planning sessions for total stakeholder buy-in
- Detailed deployment planning to ensure timely project completion
- Expert deployment teams

- Knowledge transfer that builds long-term confidence in internal teams
- Transition support services, including full documentation of the environment, SOPs and training

VMware Consulting and Professional Services

Verari Technologies is a Gold-Certified VMware Authorized Consultant (VAC) and is committed to making a deep investment in the virtualization services market. Our expert engineers, who are fully trained in VMware services, offer superior service delivery capabilities and are adept at delivering large, complex virtualization solutions. Our VMware services include V13, VDI, Lab Manager, Capacity Planning, Jumpstarts and Health Checks.

VMware Capacity Planner

With VMware Capacity Planner, Verari Technologies engineers can assist customers in developing a virtualization road map for server containment and consolidation. VMware Capacity Planner is an IT capacity planning tool that collects comprehensive resource utilization data into heterogeneous IT environments, then compares it to industry standard reference data in order to provide analysis and decision support modeling.

Our Professional Services are based on VMware's Capacity Planner, which can help your company:

- Identify consolidation opportunities through assessment of the company's IT infrastructure, including comprehensive performance metrics.

- Monitor their resource utilization through anomaly detection and threshold alerts.
- Compare the company's application characteristics with industry standard data to detect anomalies.
- Plan for their capacity optimization based on a detailed utilization analysis and benchmarks.
- Model various scenarios and impact analysis for the customer in order to enable rapid decision-making.
- Deliver an optimal solution for each unique customer.

Why Verari is Uniquely Qualified to Help

- We offer end to end solutions: consulting, implementation and ongoing managed services (support).
- We are focused in on data infrastructure.
- We facilitate sessions with all stakeholders and decision-makers to accelerate the process.
- We develop unique intellectual property and tools to analyze and integrate all required data.
- Verari's services provide measurable ROI for cost, risk and customer service.

SERVICES AND SUPPORT

The mission of our product service and support team is to "Build and Preserve Customer Loyalty". To that end, our technical support and professional services staff are experienced industry veterans with relevant industry and Verari Technologies product certifications. Our incident tracking system triggers notifications to both the management and senior technical support staff through automated, time



Through innovation, Verari Technologies has developed and implemented equipment and procedures that achieve more by using less. Verari has made environmental responsibility a manufacturing priority by increasing the overall energy effectiveness of all our product lines while keeping the vision of the green data center in mind. Verari Technologies, through voluntary action, is committed to the reduction of e-waste utilized in the production of computers and other technological devices.

Energy
Efficient
Products:
Facilities
Category
Winner



Phase	Design	Plan	Deploy	Transition
Activities	<ul style="list-style-type: none"> Identify critical success factors Identify potential constraints and risks Develop and weigh selection criteria Articulate system requirements Whiteboard and rationalize “straw man” design options Develop design alternatives for the new architecture 	<ul style="list-style-type: none"> Identify potential constraints and risks Develop precedence diagram Develop comprehensive project plan Identify deployment roles and resource requirements Articulate project policies and procedures 	<ul style="list-style-type: none"> Execute project plan Deploy a balanced team Institute RapidDeploy best practices Provide project control Manage variances to the plan 	<ul style="list-style-type: none"> Deploy and operate management tools Institute best practices Institute change control processes Transition to internal resources Finalize and deliver documentation
Deliverables	<ul style="list-style-type: none"> Requirements definition Design illustrations Specification for each design alternative Design alternative recommendations Bill of Materials for the project cost estimates 	<ul style="list-style-type: none"> Plan overview document Precedence diagram Project schedule Resource requirements and assignments 	<ul style="list-style-type: none"> Weekly status reports As-built documentation Standard operating procedures Integrate new technology with existing processes Disaster recovery and backup documentation 	<ul style="list-style-type: none"> As-built documentation Standard operating procedures Backup and recovery documentation Administration standards and procedures

based alerts and escalation, which ensures timely action and resolution of service requests 24/7.

ABOUT VERARI TECHNOLOGIES

Verari Technologies, Inc. is the premier developer of scale-out blade-based computing and storage platforms for Cloud, Web 2.0, and the global enterprise. Verari provides scale-out solutions for the world’s largest data centers that reduce power and cooling demands while achieving the best density, availability, and energy efficiency for the highest total value of ownership. Organizations such as Virgin America, Morgan Stanley, Wachovia, Microsoft, Qualcomm, Johns Hopkins, EMC, CGGVeritas, Petrobras, Harris, Lockheed Martin, Northrop Grumman, and Sony Imageworks, as well as top universities and research institutions worldwide, are among the customers who have chosen Verari Technologies’ award-winning containerized data centers and high density blade-based platforms.

